



DISCIPLINED

PROJECT MANAGERS

GCS CONSULTING SERVICES PVT LTD.

A Knowledge Company



**GCS CONSULTING
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Course Introduction

Project Management is the foundation of managing large projects. Effective management of such projects requires multiple skills. These include consulting skills for analysis of business and process requirements, technology skills for appreciation of involved technologies, project management skills for planning, scheduling, monitoring of project activities and customer relationship management skills to manage the client expectations. The Project Managers have to wear different hats at different times to undertake the role of relationship manager, business development manager, project manager and technology specialist. . However, it is rare for project managers to imbibe all these skills. As a result a number of projects suffer due to the limitations of the project managers. The course designed by GCS is a modular course which addresses all these aspects of project management function. It enables the project managers to effectively manage their projects and produce success at the end of every customer engagement.

Key Features

- ✚ LEARN FROM THE PRACTITIONERS IN THE INDUSTRY WITH LEADING CONSULTANTS SUPPORTING PROJECTS FOR MULTILATERAL FUNDING ORGANIZATIONS LIKE THE WORLD BANK.
- ✚ CASE STUDY BASED APPROACH TO TRAINING
- ✚ EXPERIENCE SHARING AMONGST PARTICIPANTS TO ENHANCE THE LEARNING PROCESS
- ✚ BRINGING EXPERIENCE FROM THE ARMED FORCES METHODOLOGY OF HANDLING COMPLEX TECHNOLOGY PROJECTS.
- ✚ POST TRAINING SUPPORT FOR THREE MONTHS.
- ✚ SHARING OF BEST PRACTICES ACROSS INDUSTRY
- ✚ FLEXIBLE COURSE STRUCTURE TAILORED TO YOUR NEEDS

Course Description

Module – Consulting

Outcomes

1. *Process of Consulting*

- a. *Winning Business*
- b. *Influencing Others*
- c. *Managing the Client relationships*
- d. *Dealing with projects*
- e. *Developing Terms of Reference*
- f. *Change Management*
- g. *Dealing with problems*
- h. *Solving complex problems*
- i. *Diagnosis and making recommendations*

2. *Information Gathering & Value Chain Analysis*

- a. *Organizational Analysis*
- b. *Balanced Score Card*
- c. *Scenario Planning*
- d. *Design of questionnaires*
- e. *Selection of target users for data collection*
- f. *Pilot testing*
- g. *Data collection*
- h. *Data Analysis*

3. *Reporting and Documentation*

- a. *Project Forms and documentation*
- b. *Creation of reports*
- c. *Tools for report creation*

- ✚ *Consulting skills to analyze the organization and its processes.*
- ✚ *Application of most appropriate technology to client needs so as to achieve best returns on investments.*
- ✚ *Proficiency in information gathering and requirements analysis*
- ✚ *Appreciation of data collection, analysis and inference*
- ✚ *Business development and Relationship management skills*
- ✚ *Problem solving abilities*
- ✚ *Creating / Interpreting effective reports and project documentation*

Module – Project Management

1. Project Management / Program Management

- a. Project Planning & Scheduling
- b. Project execution and monitoring
- c. Resource Planning
- d. Change Management
- e. Issue Management
- f. Quality Management

2. Risk Management

- a. Risk Analysis
- b. Risk Planning
- c. Risk Management
- d. Risk Mitigation Strategy

3. Customer Relationship Management

- a. Developing customer relationships
- b. Confidence Building measures
- c. Expectation Management
- d. Issue Resolution management

4. Communication Management

- a. Verbal Communication skills
- b. Organizing and conducting meetings
- c. Conducting interviews
- d. Written communication skills

Outcomes

- ✚ *Appreciation of Project Management Process*
- ✚ *Proficiency in Project Planning and management*
- ✚ *Understanding of relationship management amongst various stakeholders in the project*
- ✚ *Appreciation of the role of communication in project management and tools used for effective communication*

Module – Technology Appreciation

1. Technology Overview

- a. Hardware configuration and setup
- b. System Software
- c. Various application software environments
- d. Networking
- e. Technologies in vogue
- f. Communication Technologies

2. System Development Life Cycle (SDLC)

- a. Development
 - a. Project planning, feasibility study
 - b. Requirements gathering and Systems Analysis
 - c. Systems design
 - d. Build, Testing
 - e. Installation, Implementation or Deployment
 - f. Maintenance
- b. Migration/Re-engineering
 - a. Impact Areas
 - b. Migration, Testing
- c. Maintenance
 - a. Knowledge Transfer
 - b. Change Request Management
 - c. Maintenance Management
 - d. SLA Management

Outcomes

- ✚ *Appreciation of technologies in Information Technology.*
- ✚ *Understanding of different types of projects in IT and their life cycle*
- ✚ *Ability to understand and evaluate technologies and terms used by IT project teams*

Consultant Profile

Wg.Cdr. Pradeep Valsangkar

Retd



1. Qualification

- a. *M.Tech. Computer Science (IIT Bombay)*
- b. *M.Sc. Defense Studies, Defense Services Staff College*
- c. *M.B.A. FMS, University of Delhi*

2. Experience

Consulting in the following areas:

- a. *IT solutions in the domains of E'Governance, finance, print and publishing, travel, defence, NGO and healthcare*
- b. *Management consulting*
- c. *End to end RFP process*
- d. *Project Management*
- e. *Training in IT, Strategy, Process reengineering, Project Management, Change management*

3. Organizations worked for

GCS Consulting Services Pvt. Ltd., Tata Infotech , HCL Perot System, Indian Air Force, World Bank

Harminder K. Bhatia



1. Qualification

- a. *PhD. (IT & Management), Currently doing from FMS, University of Delhi*
- b. *M.B.A. FMS, Univ. of Delhi*
- c. *B.Sc. Computer Science (Delhi University)*

2. Experience

- a. *IT solutions in the domains of E'Governance, Power, Print and publishing, Education,*
- b. *Knowledge Management , Management consulting*
- c. *End to end RFP process*
- d. *Project Management*
- e. *Quality Management (ISO, CMM, PCMM, Malcolm Baldrige)*
- f. *Training in requirements management, project management and MIS*

3. Organizations worked for

GCS Consulting Services Pvt. Ltd., Tata Infotech , HCL Perot System, Aptech, Faculty of Management Studies

Company Overview

GCS Consulting Services is a consulting company in the ICT (Information & Communication) Technology domain. It provides services in the domains of Technology Consulting, Training, Application Development, Content Development, Knowledge Management, and Quality Consulting & Software Testing. GCS consulting has senior consultants with technology & business qualifications from the finest universities in India. The company works with major global clients including the World Bank, Governments of UK, Mongolia, Nepal & India, United Nations organizations, state governments and private corporations. GCS consulting can support the business of companies to cut costs and get very smart returns on investments. We believe in building and sustaining long term mutually beneficial relationship with all our clients.

Services

- IT & Management Consulting
- Training & Education
- ERP Consulting
- Content Development
- Knowledge Management
- Quality Management
- Project Audit
- Testing

Partial list of clients

